PRODUCT UPDATE / JUNE 2012

Location Improvements & Twitter Influence Data

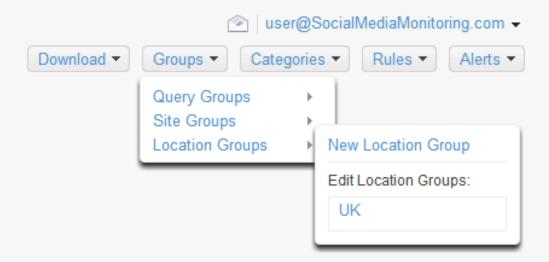


LOCATION IMPROVEMENTS: Overview

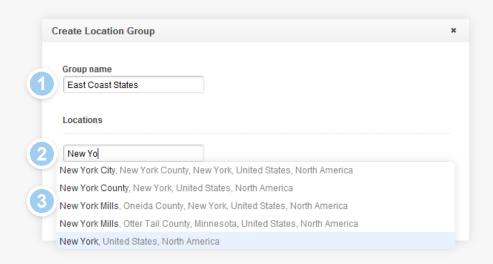
- More accurate location data (such as city, state and region)
 will be added to mentions where available
- Finer grained locations can be used in the following places:
 - Chart Component
 - Mentions & Search Component
 - Location Groups
 - Component Filters
 - Query Operators
- Initially, only mentions in the US and Brazil will have more accurate location information
- Further locations in other countries will be added over the coming months

LOCATION IMPROVEMENTS: Location Groups (1/2)

- Location Groups can now contain not only Countries, but also states or cities
- As before, Location Groups can be created by clicking on "Groups", then "Location Groups" and choosing "New Location Group" in the top right-hand corner

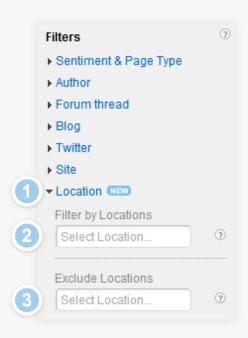


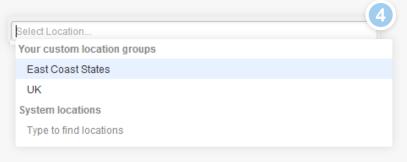
LOCATION IMPROVEMENTS: Location Groups (2/2)



- Type a name for your Location Group in the box provided (1)
- Start to type a location in the lower box (2) and a list will appear for you to choose from (3)
- Select a location from the list either by clicking on it or by using the arrow keys and pressing enter
- Keep adding locations to the Location Group in this way. There is no limit to the number of locations in a single Location Group
- When you have finished, click "Save Location Group"

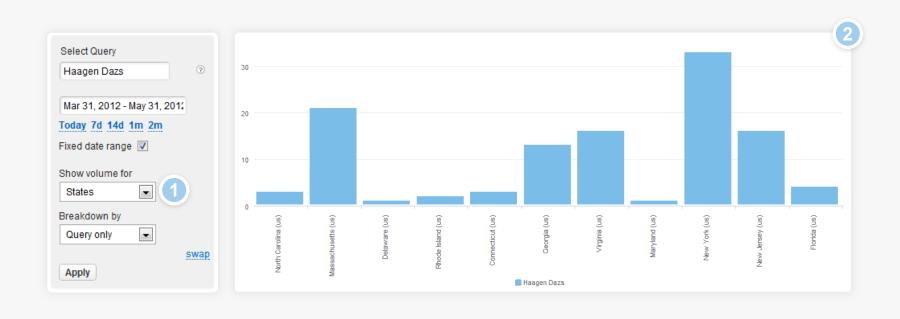
LOCATION IMPROVEMENTS: Component Filters





- Components now contain a new way to filter by location
- In the Filters section (in the Controls panel), clicking on "Location" (1) will expand two text boxes
- The top box (2) allows you to specify locations or Location Groups to include.
 The lower box (3) allows you to exclude locations or Location Groups
- Start typing in either box to bring up a list of locations (4)
- Any Location Groups you've created will appear at the top of the list under "Your Custom Location Groups"
- Multiple selections can be made by simply typing a new name in the box and selecting another location or Location Group

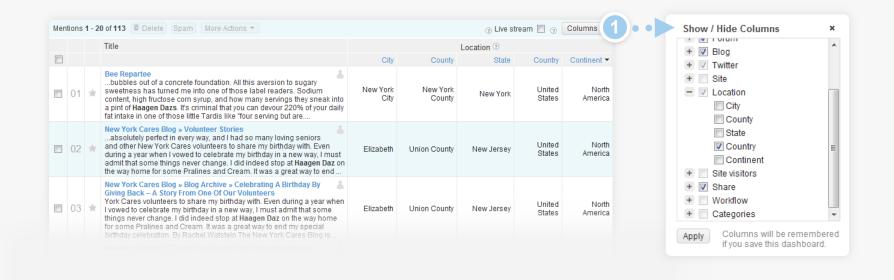
LOCATION IMPROVEMENTS: Chart Component



- The Chart component now contains additional dimensions, allowing you to chart data by Country, State, County or City (1)
- This is particularly useful when combined with a Location Group Filter
- For example, the chart above (2) has been filtered by Location Group and then States has been selected as the first chart dimension

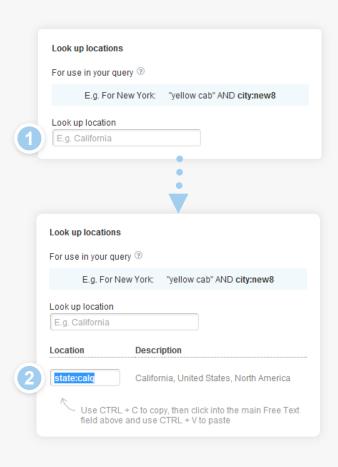
LOCATION IMPROVEMENTS:

Mentions & Search Component



- The Mentions & Search component now has columns for Continent, Country, State, County and City
- These columns are not visible by default, but can be added by selecting "Columns" (1) on the Mentions & Search component
- Where location data is not available, these columns will be blank.

LOCATION IMPROVEMENTS: Query Operators



- Specific locations such as States and Cities can now be added to a Query
- Locations are included in a Query using specific codes
- Clicking the Locations button in the "Create New Query" window allows you to look up the code for a location
- Start to type a location in the "Look up location" box (1) and a list will appear for you to choose from
- Select a location from the list either by clicking on it or by using the arrow keys and pressing enter
- This will display the code for the location you selected (2)
- This can then be copied and pasted into the query and combined with the standard Query operators such as AND, OR and NOT
- See the next page for some query examples

LOCATION IMPROVEMENTS: Query Examples

 The following query will look for mentions of "Haagen Dazs" only in New York City:

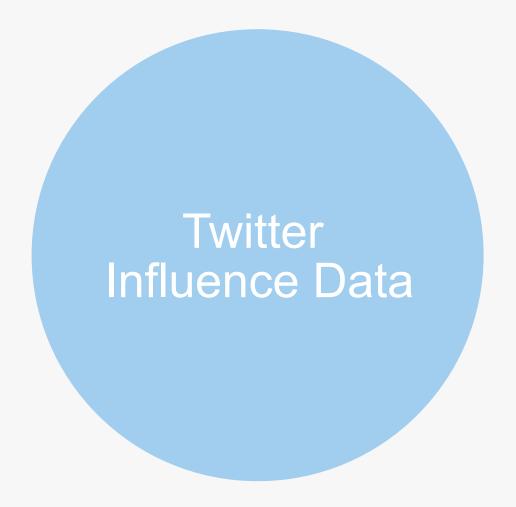
```
"haagen dazs" AND city:new8 (city:new8 is the code for New York City)
```

 The next query will return mentions of "soccer" worldwide as well as "football" outside of the US:

soccer OR (football NOT country:us)

A query to return mentions from the New York metropolitan area regarding
 Presdent Obama could be written:

obama AND (state:newy OR state:conp OR state:neau) (state:newy is New York, state:conp is Connecticut and state:neau is New Jersey)



TWITTER INFLUENCE: Overview

- Twitter mentions now have additional metrics associated with them:
 - Influence
 - Outreach
 - Retweets
 - Reach Score
- Influence and Outreach are metrics provided by Kred relating to the user who created the tweet
- Retweets is the number of times a particular tweet has been retweeted.
- Reach score is the sum of all Outreach scores for a tweet that has been retweeted by multiple users
- For more information about Kred influence see here:
 http://blog.kred.com/2011/11/how-we-calculate-kred-influence/
- For more information about Kred Outreach see here:
 http://blog.kred.com/2011/12/how-we-calculate-kred-outreach/

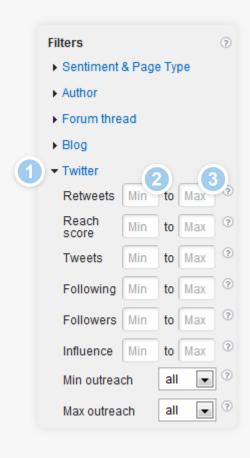
TWITTER INFLUENCE:

Mentions & Search Component



- The new metrics can be displayed in the Mentions & Search component by choosing "Columns" (1) and then choosing the columns under the "Twitter" category (2)
- The columns can be sorted by each metric by clicking the column names

TWITTER INFLUENCE: Filters



- The new Twitter metrics (1) are available in the Filters section of individual components
- In each case it's possible to set a minimum (2) and maximum (3) threshold for data
- Setting a limit here will automatically restrict results to only Twitter mentions

TWITTER INFLUENCE: Tweeters Component

		© Columns 2 • •				Show / Hide Columns		
			1 Kred @		+ Sentiment			
Tweeter		Tweets	Influence ▼	Outreach				
Jazpster	8.4	1	755	7	- Twitter			
silvi_27	& 4	1	738	7	☐ Followers			
adit_freeride	84	1	736	7	☐ Following			
HaagenDazsID	& 4	3	715	5	Reach Score			
manondave	84	1	676	7	☐ Total Tweets			
enzhenler	8 4	2	655	5				
hagen_daz	84	1	654	5	+ V Kred			
davidkohn1	@ 4	1	634	4	Apply Cancel			
Bunny_Energizer	& &	2	630	5	, Apply Galicei			

- The Tweeters component now has columns for the new Twitter metrics
- Kred Metrics (Influence and Outreach) are visible by default (1)
- Additional Twitter metrics can be selected by clicking on "Columns" (2) and clicking in the appropriate box